

UP ONE LEVEL REPORT

Indiana Economic Growth Region 2

St. Joseph, Elkhart, Marshall, Fulton, and Kosciusko Counties

3rd Quarter 2008



<u>2007 OES Regional Median Wage*</u>	<u>Occupation</u>	<u>Skill Sets</u>	<u>Possible Career Path - Up One Level*</u>	<u>2007 OES Regional Median Wage*</u>	<u>Education/ Training</u>
\$35,726	Medical and Clinical Laboratory Technicians	PEOPLE	Medical and Clinical Laboratory Technologists	\$46,411	Bachelor's degree
\$37,009	Truck Drivers, Heavy and Tractor-Trailer	THINGS	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	\$52,624	Work experience in a related occupation
\$31,972	Customer Service Representatives	PEOPLE	Insurance Sales Agents	\$71,704	Bachelor's degree
\$50,553	First-Line Supervisors/Managers of Production and Operating Workers	THINGS	Industrial Production Managers	\$76,305	Bachelor's degree
\$33,579	Executive Secretaries and Administrative Assistants	PEOPLE	First-Line Supervisors/Managers of Office and Administrative Support Workers	\$44,821	Work experience in a related occupation
\$29,413	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	THINGS	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	\$37,334	Moderate-term on-the-job training
\$35,798	Computer-Controlled Machine Tool Operators, Metal and Plastic	THINGS	Numerical Tool and Process Control Programmers	\$41,460	Long-term on-the-job training
\$30,093	Inspectors, Testers, Sorters, Samplers, and Weighers	THINGS	Numerical Tool and Process Control Programmers	\$41,460	Long-term on-the-job training
\$21,527	Office Clerks, General	PEOPLE	Secretaries, Except Legal, Medical, and Executive	\$26,385	Moderate-term on-the-job training
\$28,976	Truck Drivers, Light or Delivery Services	PEOPLE	Operating Engineers and Other Construction Equipment Operators	\$45,734	Moderate-term on-the-job training
\$30,552	Bookkeeping, Accounting, and Auditing Clerks	PEOPLE	Paralegals and Legal Assistants	\$36,819	Associate degree
\$32,519	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	THINGS	Tool and Die Makers	\$42,135	Long-term on-the-job training
\$22,758	Production Workers, All Other	THINGS	Machinists	\$36,492	Long-term on-the-job training
\$33,680	Electronic Equipment Installers and Repairers, Motor Vehicles	THINGS	Electrical and Electronics Installers and Repairers, Transportation Equipment	\$38,079	Postsecondary vocational training
\$24,339	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	PEOPLE	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$57,592	Moderate-term on-the-job training
\$28,081	Assemblers and Fabricators, All Other	THINGS	Structural Metal Fabricators and Fitters	\$37,563	Moderate-term on-the-job training
\$29,341	Healthcare Practitioners and Technical Workers, All Other	PEOPLE	Radiologic Technologists and Technicians	\$48,641	Associate degree
\$24,377	Sewing Machine Operators	THINGS	Team Assemblers	\$30,015	Moderate-term on-the-job training
\$22,617	Retail Salespersons	SYSTEMS	First-Line Supervisors/Managers of Retail Sales Workers	\$37,810	Work experience in a related occupation
\$23,432	Helpers--Production Workers	THINGS	Industrial Truck and Tractor Operators	\$28,613	Short-term on-the-job training

One-level (step) up occupations are only intended as examples, based on overlapping skill sets. Please see your WorkOne or the Hoosiers by the Numbers website for additional information on skills-based career pathways in the Indiana Career Guide. * Where 2007 wage data was unavailable 2006 data was used.

Research has highlighted the increasing importance of skills, basic and otherwise. Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals investing in career preparation, planning for a career change, or offering guidance in career development.

Skill Pathways - with associated skills

PEOPLE Skills:

Coordination, Instructing, Negotiation, Persuasion, Service Orientation, Social Perceptiveness, and Time Management

THINGS Skills:

Equipment Maintenance, Equipment Selection, Installation, Operation and Control, Operation Monitoring, Repairing and Troubleshooting

SYSTEMS Skills:

Judgement and Decision Making, Mgmt. of Financial Resources, Mgmt. of Material Resources, Mgmt. of Personnel Resources, Systems Analysis, and Systems Evaluation

INFORMATION Skills:

Complex Problem Solving, Operations Analysis, Programming, and Technology Design

Source: Indiana Workforce Development

Other LMI Publications on our Web Site

Career Guides

High Wage/High Demand Occupations

Hoosiers Hot Jobs

Occupations & Starting Wages Report

If you have questions or would like additional information, please contact Regional Analyst Bruce Bendull at (219) 762-6592 extension 228.

Visit the R&A web site at:

HOOSIERS BY THE NUMBERS
www.hoosierdata.in.gov

