



INDIANA ECONOMIC GROWTH REGION 3 (Adams, Allen, DeKalb, Grant, Huntington, LaGrange, Noble, Steuben, Wabash, Wells, and Whitley Counties)

| Current Occupation ¹ | 2011 OES Annual Entry Wage | Next Step Occupation ² | Education/ Training | 2011 OES Annual Entry Wage | Next Step Occupation ³ | Education/ Training | 2011 OES Annual Entry Wage | 2011 OES Annual Experienced Wage |
|---|----------------------------|---|-----------------------------------|----------------------------|--|---------------------|----------------------------|----------------------------------|
| Bartenders | \$16,880 | Social and Human Service Assistants | Postsecondary vocational training | \$23,005 | Medical and Public Health Social Workers | Bachelor's degree | \$30,808 | \$50,278 |
| Bill and Account Collectors | \$22,960 | Lodging Managers | Postsecondary vocational training | \$31,580 | First-Line Supervisors of Non-Retail Sales Workers | Bachelor's degree | \$41,501 | \$86,146 |
| Bookbinders | \$18,000 | Prepress Technicians and Workers | Postsecondary vocational training | \$21,497 | Graphic Designers | Bachelor's degree | \$24,401 | \$43,569 |
| Child Care Workers | \$16,820 | Preschool Teachers, Except Special Education | Postsecondary vocational training | \$19,952 | Kindergarten Teachers, Except Special Education | Bachelor's degree | \$33,738 | \$55,982 |
| Customer Service Representatives⁶ | \$19,540 | Assessors | Postsecondary vocational training | \$29,011 | Cost Estimators | Bachelor's degree | \$35,231 | \$74,270 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | \$16,951 | Procurement Clerks | Postsecondary vocational training | \$21,105 | Financial Analysts⁶ | Bachelor's degree | \$45,602 | \$91,272 |
| First-Line Supervisors of Food Preparation and Serving Workers | \$20,476 | First-Line Supervisors/Managers of Personal Service Workers | Postsecondary vocational training | \$21,824 | Health Educators | Bachelor's degree | \$30,281 | \$52,782 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | \$23,379 | Occupational Health and Safety Technicians | Associate degree | \$28,652 | Industrial Engineers⁶ | Bachelor's degree | \$49,808 | \$77,330 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | \$24,317 | Architectural Drafters | Postsecondary vocational training | \$30,715 | Architects, Except Landscape and Naval⁶ | Bachelor's degree | \$40,796 | \$81,559 |
| Floral Designers | \$16,705 | Self-Enrichment Education Teachers | Postsecondary vocational training | \$18,232 | Special Education Teachers, Preschool, Kindergarten, and Elementary School | Bachelor's degree | \$31,143 | \$52,782 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | \$16,796 | Residential Advisors | Postsecondary vocational training | \$16,773 | Dietitians and Nutritionists | Bachelor's degree | \$41,788 | \$60,338 |
| Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters | \$17,884 | Surveying Technicians | Postsecondary vocational training | \$27,125 | Surveyors | Bachelor's degree | \$30,094 | \$58,031 |

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| Hotel, Motel, and Resort Desk Clerks | \$17,122 | Civi Engineering Technicians | Associate degree | \$38,038 | Construction Managers^G | Bachelor's degree | \$43,510 | \$88,989 |
| Library Assistants, Clerical | \$17,091 | Real Estate Sales Agents | Postsecondary vocational training | \$19,984 | Appraisers of Real Estate | Bachelor's degree | \$29,011 | \$45,614 |
| License Clerks | \$21,519 | Eligibility Interviewers, Government Programs | Postsecondary vocational training | \$24,138 | Secondary School Teachers, Except Special and Vocational Education | Bachelor's degree | \$34,367 | \$56,756 |
| Locksmiths and Safe Repairers | \$21,913 | Radio Mechanics | Postsecondary vocational training | \$34,291 | Sales Engineers | Bachelor's degree | \$58,089 | \$88,071 |
| Nursing Aides, Orderlies, and Attendants* | \$18,274 | Licensed Practical and Licensed Vocational Nurses | Postsecondary vocational training | \$32,163 | Medical and Clinical Laboratory Technologists | Bachelor's degree | \$40,145 | \$56,345 |
| Outdoor Power Equipment and Other Small Engine Mechanics | \$24,831 | Civil Drafters | Postsecondary vocational training | \$30,715 | Civil Engineers^G | Bachelor's degree | \$47,721 | \$77,499 |
| Nonfarm Animal Caretakers | \$17,006 | Real Estate Sales Agents | Postsecondary vocational training | \$19,984 | Meeting and Convention Planners | Bachelor's degree | \$26,951 | \$47,003 |
| Payroll and Timekeeping Clerks | \$26,812 | First-Line Supervisors of Office and Administrative Support Workers | Postsecondary vocational training | \$30,489 | Social and Community Service Managers | Bachelor's degree | \$34,047 | \$61,358 |
| Combined Food Preparation and Serving Workers, Including Fast Food | \$16,816 | Teacher Assistants | Postsecondary vocational training | \$17,489 | Elementary School Teachers, Except Special Education | Bachelor's degree | \$32,543 | \$55,817 |
| Production, Planning, and Expediting Clerks^G | \$26,409 | Industrial Engineering Technicians^G | Associate Degree | \$31,745 | Management Analysts | Bachelor's degree | \$35,490 | \$78,985 |
| Psychiatric Aides | \$18,438 | Psychiatric Technicians | Postsecondary vocational training | \$21,651 | Substance Abuse and Behavioral Disorder Counselors | Bachelor's degree | \$28,286 | \$40,285 |
| Receptionists and Information Clerks | \$18,395 | Travel Agents | Postsecondary vocational training | \$23,257 | Personal Financial Advisors | Bachelor's degree | \$32,607 | \$137,699 |
| Stock Clerks and Order Fillers | \$17,057 | Teacher Assistants | Postsecondary vocational training | \$17,489 | Adult Literacy, Remedial Education, and GED Teachers and Instructors | Bachelor's degree | \$33,232 | \$63,434 |
| Shipping, Receiving, and Traffic Clerks | \$20,248 | Industrial Engineering Technicians^G | Associate degree | \$31,745 | Logisticians^G | Bachelor's degree | \$40,263 | \$79,324 |
| Telemarketers | \$17,208 | Advertising Sales Agents | Postsecondary vocational training | \$24,633 | Public Relations Specialists^G | Bachelor's degree | \$25,667 | \$52,749 |
| Tellers | \$18,794 | Bookkeeping, Accounting, and Auditing Clerks | Postsecondary vocational training | \$22,449 | Accountants and Auditors | Bachelor's degree | \$40,817 | \$72,016 |

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| Veterinary Assistants and Laboratory Animal Caretakers | \$19,708 | Preschool Teachers, Except Special Education | Postsecondary vocational training | \$19,952 | Middle School Teachers, Except Special and Vocational Education | Bachelor's degree | \$36,384 | \$57,408 |

* Wage data from the March 2011 National Occupational Employment and Wage Estimates

>Notes: Current occupations¹ usually require a high school diploma or a General Equivalency Degree.

>Next Step Occupations² usually require an Associate Degree or PostSecondary Training.

>Next Step Occupations³ are occupations that are on the Hoosier Hot 50 or High Wage High Demand list for the State of Indiana. These occupations usually require a Bachelor's Degree.

>Next Step Occupations are intended as examples, based on overlapping skills sets. Resource: Economic Modeling Specialists, Inc. (EMSI)

>Occupations printed in **green⁶** have been designated 'Green Jobs' by O*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O*Net Development.

>Wages shown are taken from Region 3's 2011 Occupational Employment Statistics report.

Research has highlighted the increasing importance of skills, basic and otherwise.

Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals in career discovery and preparation, planning for a career change, or offering guidance in career development.

WorkOne websites:

www.in.gov/dwd

www.hoosierdata.in.gov

www.indianacareerconnect.com

Other LMI Publications on our Web Site

Career Guides

High Wage/High Demand Occupations

Hoosier Hot Jobs

Job Postings and Starting Wages Report

Up-One-Level Reports

Employment Opportunities

If you have questions or would like additional information, please contact Regional Analyst Kent Sellers at (260) 446-3965.