



INDIANA ECONOMIC GROWTH REGION 11 (*Dubois, Gibson, Knox, Perry, Pike, Posey, Spencer, Vanderburgh, and Warrick Counties*)

Current Occupation ¹	2011 OES Annual Entry Wage	Next Step Occupation ²	Education/ Training	2011 OES Annual Entry Wage	Next Step Occupation ³	Education/ Training	2011 OES Annual Entry Wage	2011 OES Annual Experienced Wage
Bartenders	\$16,894	Social and Human Service Assistants	Postsecondary vocational training	\$20,943	Medical and Public Health Social Workers	Bachelor's degree	\$32,074	na
Bill and Account Collectors	\$25,247	Eligibility Interviewers, Government Programs	Postsecondary vocational training	\$25,667	Secondary School Teachers, Except Special and Vocational Education	Bachelor's degree	\$35,073	\$59,650
Child Care Workers	\$16,959	Teacher Assistants	Postsecondary vocational training	\$17,047	Elementary School Teachers, Except Special Education	Bachelor's degree	\$31,528	\$57,924
Child Care Workers	\$16,959	Preschool Teachers, Except Special Education	Postsecondary vocational training	\$17,865	Kindergarten Teachers, Except Special Education	Bachelor's degree	\$30,787	\$64,154
Concierges	\$17,407	First-Line Supervisors/Managers of Personal Service Workers	Postsecondary vocational training	\$24,563	Special Education Teachers, Secondary School	Bachelor's degree	\$39,874	\$62,556
Construction Laborers⁶	\$23,635	Electrical and Electronic Engineering Technicians⁶	Associate degree	\$38,256	Network and Computer Systems Administrators	Bachelor's degree	\$39,550	\$65,891
Conveyor Operators and Tenders	\$21,840	Construction and Building Inspectors	Postsecondary vocational training	\$32,850	Environmental Engineers	Bachelor's degree	\$47,884	\$52,735
Cooks, Institution and Cafeteria	\$16,973	Food Service Managers	Postsecondary vocational training	\$26,546	First-Line Supervisors of Non-Retail Sales Workers	Bachelor's degree	\$39,991	\$93,685
Customer Service Representatives⁶	\$20,648	Assessors	Postsecondary vocational training	\$24,195	Cost Estimators	Bachelor's degree	\$40,958	\$55,182
Data Entry Keyers	\$20,681	Computer Operators	Postsecondary vocational training	\$25,464	Database Administrators	Bachelor's degree	\$39,192	\$80,211
Dispatchers, Except Police, Fire, and Ambulance	\$16,971	Procurement Clerks	Postsecondary vocational training	\$24,094	Financial Analysts⁶	Bachelor's degree	\$38,727	\$59,088
First-Line Supervisors of Farming, Fishing, and Forestry Workers	\$24,613	Chemical Technicians	Associate degree	\$38,904	Forensic Science Technicians	Bachelor's degree	\$40,580	\$89,772
First-Line Supervisors of Housekeeping and Janitorial Workers	\$24,708	Occupational Health and Safety Technicians	Associate degree	\$30,054	Industrial Engineers⁶	Bachelor's degree	\$47,394	\$104,387
First-Line Supervisors/Managers of Food Preparation and Serving Workers	\$21,279	First-Line Supervisors/Managers of Personal Service Workers	Postsecondary vocational training	\$24,563	Health Educators	Bachelor's degree	\$26,366	\$57,230
First-Line Supervisors/Managers of Production and Operating Workers	\$36,575	Mechanical Engineering Technicians	Associate degree	\$36,753	Mechanical Engineers	Bachelor's degree	\$57,622	\$81,652

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Floral Designers	\$17,002	Self-Enrichment Education Teachers	Postsecondary vocational training	\$23,013	Special Education Teachers, Preschool, Kindergarten, and Elementary School	Bachelor's degree	\$32,364	\$77,881
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	\$22,513	Surveying Technicians	Postsecondary vocational training	\$29,747	Surveyors	Bachelor's degree	\$32,532	\$54,972
Home Health Aides	\$17,076	Psychiatric Technicians	Postsecondary vocational training	\$21,572	Substance Abuse and Behavioral Disorder Counselors	Bachelor's degree	\$29,749	\$54,200
Hotel, Motel, and Resort Desk Clerks	\$17,081	Civi Engineering Technicians	Associate degree	\$30,580	Construction Managers^G	Bachelor's degree	\$63,390	\$83,773
Insurance Claims Clerks	\$23,050	Title Examiners, Abstractors, and Searchers	Postsecondary vocational training	\$29,450	Technical Writers	Bachelor's degree	\$33,076	\$65,657
Insurance Policy Processing Clerks	\$23,050	Brokerage Clerks	Postsecondary vocational training	\$31,039	Budget Analysts	Bachelor's degree	\$39,527	\$46,701
Locksmiths and Safe Repairers	\$23,229	Radio Mechanics	Postsecondary vocational training	\$34,250	Sales Engineers	Bachelor's degree	\$52,453	\$83,103
Nonfarm Animal Caretakers	\$16,704	Nannies	Postsecondary vocational training	\$16,959	Special Education Teachers, Middle School	Bachelor's degree	\$35,117	\$77,309
Nursing Aides, Orderlies, and Attendants	\$20,180	Licensed Practical and Licensed Vocational Nurses	Postsecondary vocational training	\$32,776	Medical and Clinical Laboratory Technologists	Bachelor's degree	\$35,471	\$64,543
Office Clerks, General	\$17,476	Human Resources Assistants, Except Payroll and Timekeeping	Postsecondary vocational training	\$25,405	Compensation, Benefits, and Job Analysis Specialists	Bachelor's degree	\$35,824	\$59,759
Office Machine Operators, Except Computer	\$20,962	Computer Support Specialists	Associate degree	\$26,763	Computer Systems Analysts	Bachelor's degree	\$51,288	\$73,531
Order Clerks	\$21,682	Loan Interviewers and Clerks	Postsecondary vocational training	\$23,399	Human Resource Specialists	Bachelor's degree	\$29,548	\$104,808
Outdoor Power Equipment and Other Small Engine Mechanics	\$23,707	Civil Drafters	Postsecondary vocational training	\$28,790	Civil Engineers^G	Bachelor's degree	\$54,880	\$117,373
Parts Salespersons	\$23,004	Mapping Technicians	Postsecondary vocational training	\$29,747	Computer Software Engineers, Systems Software^G	Bachelor's degree	\$59,105	\$55,174
Parts Salespersons	\$23,004	Real Estate Sales Agents	Postsecondary vocational training	\$24,666	Meeting and Convention Planners	Bachelor's degree	\$29,472	\$55,299
Payroll and Timekeeping Clerks	\$26,376	First-Line Supervisors of Office and Administrative Support Workers	Postsecondary vocational training	\$30,964	Social and Community Service Managers	Bachelor's degree	\$32,049	\$56,315
Personal and Home Care Aides	\$16,631	Residential Advisors	Postsecondary vocational training	\$18,015	Child, Family, and School Social Workers	Bachelor's degree	\$27,538	\$39,057
Pest Control Workers	\$20,557	Real Estate Sales Agents	Postsecondary vocational training	\$24,666	Insurance Sales Agents	Bachelor's degree	\$25,379	\$50,369
Receptionists and Information Clerks	\$17,936	Travel Agents	Postsecondary vocational training	\$20,766	Personal Financial Advisors	Bachelor's degree	\$35,291	\$71,756
Retail Salespersons	\$16,972	Advertising Sales Agents	Postsecondary vocational training	\$23,141	Market Research Analysts and Marketing Specialists	Bachelor's degree	\$35,793	\$39,854
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$21,168	Paralegals and Legal Assistants	Associate degree	\$25,476	Credit Analysts	Bachelor's degree	\$39,922	\$42,365

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Telecommunications Line Installers and Repairers	\$23,269	Industrial Engineering Technicians⁶	Associate degree	\$31,069	Logisticians⁶	Bachelor's degree	\$45,535	\$76,837
Telemarketers	\$17,048	Advertising Sales Agents	Postsecondary vocational training	\$23,141	Public Relations Specialists⁶	Bachelor's degree	\$29,994	\$43,622
Tellers	\$20,297	Bookkeeping, Accounting, and Auditing Clerks	Postsecondary vocational training	\$22,092	Accountants and Auditors	Bachelor's degree	\$38,685	\$52,186
Veterinary Assistants and Laboratory Animal Caretakers	\$17,201	Preschool Teachers, Except Special Education	Postsecondary vocational training	\$17,865	Middle School Teachers, Except Special and Vocational Education	Bachelor's degree	\$32,871	\$61,803

* Wage data from the March 2011 National Occupational Employment and Wage Estimates
na = Not available at this time.

>Notes: Current occupations¹ usually require a high school diploma or a General Equivalency Degree.

>Next Step Occupations² usually require an Associate Degree or PostSecondary Training.

>Next Step Occupations³ are occupations that are on the Hoosier Hot 50 or High Wage High Demand list for the State of Indiana. These occupations usually require a Bachelor's Degree.

>Next Step Occupations are intended as examples, based on overlapping skills sets. Resource: Economic Modeling Specialists, Inc. (EMSI)

>Occupations printed in **green⁶** have been designated 'Green Jobs' by O*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O*Net Development.

>Wages shown are taken from Region 11's 2011 Occupational Employment Statistics report.

Research has highlighted the increasing importance of skills, basic and otherwise. Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals in career discovery and preparation, planning for a career change, or offering guidance in career development.

WorkOne websites:

www.in.gov/dwd

www.hoosierdata.in.gov

www.indianacareerconnect.com

Other LMI Publications on our Web Site

Career Guides

High Wage/High Demand Occupations

Hoosier Hot Jobs

Job Postings and Starting Wages Report

Up-One-Level Reports

Employment Opportunities

If you have questions or would like additional information, please contact Regional Analyst Cathy Boatman at (812) 428-4464.